

### Replies to Pre- Bid Queries

In response to Bid No. GEM/2024/B/4630438 Dated 11.03.2024 issued by NCDC on GeM Portal several queries have been received from various agencies . The queries and the responses of NCDC on the same are as under: The Prospective bidders are requested to please note the queries and responses before submitting their bids.

#### Reply of Pre-Bid Queries from M/s PricewaterhouseCoopers Private Limited (PwC)

S. No	Reference of Bid Document	Condition of Bid Document	Clarification / Relaxation Sought	NCDC's Remarks
1	Bid Document - Page No. 8, Point No. 18- NO PRICE VARIATIONS.	No upward revision in the price will be considered on account of subsequent increase in foreign exchange. However, if there is any increase/ decrease in government levies/ taxes, during the execution of work, the same shall be passed on to NCDC. All Govt. Levis will be paid on the basis of rates of Levis as prevailing at the time of making payment. The Bidder shall take into account all conditions and difficulties that may be encountered during the course of assignment, while quoting the rate.	Request client to increase resource price by 8% every year, owing to impending salary increments and inflation	No Change.
2	Bid Document - Page No. 9, Point No. 25- Force Majeure.	The agency shall be liable for any delay in execution or failure of their respective obligations under this agreement except for delay caused by occurrence of events beyond control of the company, including but not limited to natural calamities. fire, explosions, floods, power shortages, acts of God, hostility, acts of public enemy, wars, riots, strikes, sabotage, order/action or regulations of government, local or other public authorities. In case a Force Majeure situation arises, the agency shall immediately notify NCDC in writing of such conditions and the cause thereof within two calendar days and prove that the same is beyond its control and is likely to affect completion of the work. Unless otherwise directed by NCDC in writing, the agency shall continue to perform its obligations under the contract as far as it is reasonably practical, and shall seek all reasonable means for performance not prevented by the Force Majeure event.	There is no mention of pandemic/epidemic (e.g. COVID) in Force Majeure clause. We request Client for inclusion of these events into Force Majeure clause so as to make it more exhaustive and well-defined since Bidders do not have control over these events in the likelihood of their occurrence	Order/action or regulations of government, local or other public authorities issued for pandemic/epidemic covers it.
3	Bid Document Page No. 3 - Payment Terms	a) No advance payment will be made for the work. The payment will be made on monthly basis after satisfactory services/ performance. Efforts would be made to release the payment within 7 days on receipt of clear and corrected invoice. b) The TDS amount at prevailing rate shall be deducted from the payments to be made, in lieu of the same, TDS Certificate will be provided by NCDC. c) Goods and Service Tax would have to be paid as per the applicable rates as decided by Government of India at the time of payment of each instalment of fee	No Payment Terms/Payment Schedule and defined milestones for payment are found in the Tender. We request Client to provide the same for better clarity.	As per Bid Document conditions on Page No. 3 Payment Terms - The payment will be made on monthly basis after satisfactory services/ performance.
4	Bid Document Page No. 7, TERMS & CONDITIONS - Point No. 2.	The Bidder should not have been penalized or found guilty in any court of law and the consultant shall not have been blacklisted/ debarred by any Central Government Ministry/State Government/ any other regulatory authority/ and not involved in any major litigation that may have impact or compromise the delivery of services required during last five years. Self-Certification by the Bidder on Bidders letter head to be provided	The Client is requested to revise the pre-qualification regarding blacklisting/ debarment. Entities that are not presently blacklisted / debarred at the time of the submission of bid for fraud and corrupt practices should be allowed to participate in the tender process. (Currently it says, not blacklisted in the last 5 years)	No Change
5	Bid Document Page No. 7, TERMS & CONDITIONS - Point No. 1.	Bid should be accompanied with Bid Security Declaration as per the format. Bid s submitted without the "Bid Security Declaration", or any other format will be liable for rejection without providing any opportunity to the bidder concerned. Bid Security Declaration must remain valid for at least 180 days beyond the final bid submission date and the validity of the Bid Security Declaration should be extended in the event the last date of bid validity is extended.	There is no mention of Bid Security/Earnest Money Deposit (EMD), if any, to be paid by Bidders. We understand that Bidders have to furnish a Bid Security Declaration in the Technical Bid as per Annexure-IV given in Tender. We request Client to provide further clarification on the same.	As per Bid Document Page No. 7, Terms & Conditions, Point No. 1- In place of Earnest Money Deposit (EMD), Bid should be accompanied with Bid Security Declaration as per the format.

6	Bid Document - Page No. 3, Pre-qualifications Criteria.	Completion Certificate from the client; OR Work Order + Self-Certificate of Completion (by Authorized Signatory); OR Work Order + Phase Completion Certificate from the client	Client is requested to clarify if LoA/Lol can also be submitted as valid documents for proof of work against the pre-qualification criteria.	Refer Corrigendum.
7	Bid Document - Page No. 3, Qualification Methodology Document	Evaluation Criteria - Table B, point 1-6	Client is requested to clarify if the same project experience can be mapped to multiple requirements mentioned in the evaluation criteria. For example, same project experience in IT Dashboard or BI Solutions (Point 4) can be shown for MIS systems experience (Point 5).	Same project experience having multiple modules can be shown for respective domain.
8	Bid Document - Page No. 3, Qualification Methodology Document	Evaluation criteria - Table B, point 6. The Bidder should have experience of managing Central government programmes / initiatives that include promotion and awareness campaigns.	Even though experience in IEC is sought, neither the Scope of Work, nor the experience of Team sought has any IEC component. Please confirm, if one/two of the project specialist can be non-MBA, but has significant exposure to overseeing conducting promotion and awareness campaigns.	No Change
9	Bid Document - Page No. 3, Qualification Methodology Document	Evaluation criteria - Table B, point 6. The Bidder should have experience of managing Central government programmes / initiatives that include promotion and awareness campaigns	Kind request to clarify on the scope of work related to this experience. If the scope of work includes, making promotion collaterals, campaign material, content, copy writing, humble submission that PwC team will provide advice and assistance on these aspects, but will refrain from actually creating branding content and collaterals. An appropriate media agency needs to be engaged or marketing team at NCDC to support with photoshop and other necessary tools.	Promotion related work is part of defined scope of work.
10	Bid Document - Page No. 3, Qualification Methodology Document	Evaluation Criteria - Table A, Point 3. Presence of firm across the country.	PwC has 27 registered offices in 12 states, but it has carried out projects across all 28 states and 8 UTs, including remotest parts of the country, using local resources as employees. Request NCDC to accept 'project experience' in a state, as presence of the firm.	No Change
11	Bid Document - Page No. 3, Qualification Methodology Document	Evaluation Criteria - Table B- Point 1	As mentioned by Hon. PM in PACS computerisation inauguration program, business Expansion of PACS has to be encouraged in Non-Agri, Non-Credit areas. Multi Purpose PACS, need expertise & ideas from other sectors like Common service centers, solar power plants, automotive component exports, Bio waste management, and others. Hence request NCDC to accept any government consulting PMU project, related to rural economy, not restricting to Agri & allied. Restricting to Only agriculture experience, will limit the possibility of learning best practices from other Business sectors. Differential marking to be made on value along with number. 5 projects or more with value more than 10 Cr, 5 projects with value in INR 5-10 Cr, 5 Projects in value 1-5 Cr. value.	No Change
12	Bid Document - Page No. 3, Qualification Methodology Document	Evaluation criteria - Table B- Point 1	Please include last 10 years, instead of last 5.	Refer Corrigendum.