Replies to Pre- Bid Queries

In response to Bid No. GEM/2024/B/4630438 Dated 11.03.2024 issued by NCDC on GeM Portal several queries have been received from various agencies. The queries and the responses of NCDC on the same are as under: The Prospective bidders are requested to please note the queries and responses before submitting their bids.

Reply of Pre-Bid Queries from M/s PricewaterhouseCoopers Private Limited (PwC)

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S. No	Reference of Bid Document	Condition of Bid Document	Clarification / Relaxation Sought	NCDC's Remarks
	Bid Document - Page No. 8, Point No. 18- NO PRICE VARIATIONS.	No upward revision in the price will be considered on account of subsequent increase in foreign exchange. However, if there is any increase/ decrease in government levies/ taxes, during the execution of work, the same shall be passed on to NCDC. All Govt. Levis will be paid on the basis of rates of Levis as prevailing at the time of making payment. The Bidder shall take into account all conditions and difficulties that may be encountered during the course of assignment, while quoting the rate.	Request client to increase resource price by 8% every year, owing to impending salary increments and inflation	No Change.
	Point No. 25- Force Majeure.	The agency shall be liable for any delay in execution or failure of their respective obligations under this agreement except for delay caused by occurrence of events beyond control of the company, including but not limited to natural calamities. fire, explosions, floods, power shortages, acts of God, hostility, acts of public enemy, wars, riots, strikes, sabotage, order/action or regulations of government, local or other public authorities. In case a Force Majeure situation arises, the agency shall immediately notify NCDC in writing of such conditions and the cause thereof within two calendar days and prove that the same is beyond its control and is likely to affect completion of the work. Unless otherwise directed by NCDC in writing, the agency shall continue to perform its obligations under the contract as far as it is reasonably practical, and shall seek all reasonable means for performance not prevented by the Force Majeure event.	Majeure clause. We request Client for inclusion of these events into Force Majeure clause so as to make it more exhaustive and well- defined since Bidders do not have control over these events in the likelihood of their occurence	Order/action or regulations of government, local or other public authorities issued for pandemic/epidemic covers it.
3	Bid Document Page No. 3 - Payment Terms	 a) No advance payment will be made for the work. The payment will be made on monthly basis after satisfactory services/ performance. Efforts would be made to release the payment within 7 days on receipt of clear and corrected invoice. b) The TDS amount at prevailing rate shall be deducted from the payments to be made, In lieu of the same, TDS Certificate will be provided by NCDC. c) Goods and Service Tax would have to be paid as per the applicable rates as decided by Government of India at the time of payment of each instalment of fee 	No Payment Terms/Payment Schedule and defined milestones for payment are found in the Tender. We request Client to provide the same for better clarity.	As per Bid Document conditions on Page No. 3 Payment Terms - The payment will be made on monthly basis after satisfactory services/ performance.
	Bid Document Page No. 7, TERMS & CONDITIONS - Point No. 2.	consultant shall not have been blacklisted/ debarred by any Central Government	The Client is requested to revise the pre-qualification regarding blacklisting/ debarment. Entities that are not presently blacklisted / debarred at the time of the submission of bid for fraud and corrupt practices should be allowed to participate in the tender process. (Currently it says, not blacklisted in the last 5 years)	No Change
	Point No. 1.	without providing any opportunity to the bidder concerned. Bid Security Declaration must	any, to be paid by Bidders. We understand that Bidders have to furnish a Bid Security Declaration in the Technical Bid as per Annexure-IV given in Tender. We request Client to provide further	As per Bid Document Page No. 7, Terms & Conditions, Point No. 1- In place of Earnest Money Deposit (EMD), Bid should be accompanied with Bid Security Declaration as per the format.

6 Bid Document - Page No. 3, Pre-qualifications Criteria.	Completion Certificate from the client; OR Work Order + Self-Certificate of Completion (by Authorized Signatory); OR Work Order + Phase Completion Certificate from the client	Client is requested to clarify if LOA/LoI can also be submitted as valid documents for proof of work against the pre-qualification criteria.	Refer Corrigendum.
7 Bid Document - Page No. 3, Qualification Methodology Document	Evaluation Criteria - Table B, point 1-6	Client is requested to clarify if the same project experience can be mapped to multiple requirements mentioned in the evaulation criteria. For example, same project experience in IT Dashboard or BI Solutions (Point 4) can be shown for MIS systems experience (Point 5).	
8 Bid Document - Page No. 3, Qualification Methodology Document	Evaluation criteria - Table B, point 6. The Bidder should have experience of managing Central government programmes / initiatives that include promotion and awareness campaigns.	Even though experience in IEC is sought, neither the Scope of Work, nor the experience of Team sought has any IEC component. Please confirm, if one/two of the project specialist can be non-MBA, but has significant exposure to overseeing conducting promotion and awareness campaigns.	
9 Bid Document - Page No. 3, Qualification Methodology Document	Evaluation criteria - Table B, point 6. The Bidder should have experience of managing Central government programmes / initiatives that include promotion and awareness campaigns	Kind request to clarify on the scope of work related to this experience. If the scope of work includes, making promotion collaterals, campaign material, content, copy writing, humble submission that PwC team will provide advice and assistance on these aspects, but will refrain from actually creating branding content and collaterals. An appropriate media agency needs to be engaged or marketing team at NCDC to support with photoshop and other necessary tools.	
10 Bid Document - Page No. 3, Qualification Methodology Document	Evaluation Criteria - Table A, Point 3. Presence of firm across the country.	PwC has 27 registered offices in 12 states, but it has carried out projects across all 28 states and 8 UTs, including remotest parts of the country, using local resources as employees. Request NCDC to accept 'project experience' in a state, as presence of the firm.	
11 Bid Document - Page No. 3, Qualification Methodology Document	Evaluation Criteria - Table B- Point 1	As mentioned by Hon. PM in PACS computerisation inaugaration program, business Expansion of PACS has to be encouraged in Non Agri, Non-Credit areas. Multi Purpose PACS, need expertise & ideas from other sectors like Common service centers, solar power plants, automotive component exports, Bio waste management, and others. Hence request NCDC to accept any government consulting PMU project, related to rural economy, not restricting to Agri & allied. Restricting to Only agriculture experience, will limit the possibility of learning best practices from other Business sectors. Differential marking to be made on value along with number. 5 projects or more with value more than 10 Cr, 5 projects with value in INR 5-10 Cr, 5 Projects in value 1-5 Cr. value.	
12 Bid Document - Page No. 3, Qualification Methodology Document	Evaluation criteria - Table B- Point 1	Please include last 10 years, instead of last 5.	Refer Corrigendum.

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13 .ł	Bid Document - Page No. 3, Qualification Methodology Document	Evaluation criteria - Table B- Point 4	Please include "state government" projects, global social agencies like world bank, GIZ, UNDP , along with central government.	Refer Corrigendum.
14	Bid Document - Page No. 3, Qualification Methodology Document	Evaluation criteria - Table B- Point 5	Please include "state government" projects, global social agencies like world bank, GIZ, UNDP , along with central government.	Refer Corrigendum.
15	Bid Document - Page No. 3, Qualification Methodology Document	Evaluation criteria - Table C - C1	Client references are already provided in Table B as also in C4. Request to move "understanding of objectives , requirements" from C2 to C1. Request to move "Mitigation" to C2.	No Change
16	Bid Document - Page No. 3, Qualification Methodology Document	Evaluation criteria - Table C - C2	Work plan is already being sought in C3. Request to modify C2, to have Methodology, project management framework, project components, strategy, risks, mitigation steps .	No Change
17	Bid Document - Page No. 3 - TEAM COMPOSITION.	Bid Document - Page No. 3 - TEAM COMPOSITION, Point 1.	Request to allow Team Leader, minimum work experience to be 12 years (Instead of 15 years), since it's a dedicated resource to sit out of NCDC location. 15+ years resources are generally given shared responsibility to oversee multiple projects. We commit to provide regular guidance from senior leadership personnel with more than 25 years of experience, over and above the deployed resources, at our own cost.	
18	Bid Document - Page No. 3 - TEAM COMPOSITION.	Bid Document - Page No. 3 - TEAM COMPOSITION, Point 2.	Request to allow that among Project specialist of 5 positions, 2 positions to have min 5 years experience, 1 position, to have Min 3 years experience, 2 positions to have Min 2 years experience. This will create a team structure that is sustainable.	No Change
19	Bid Document - Page No. 3 - TEAM COMPOSITION.	Bid Document - Page No. 3 - TEAM COMPOSITION, Point 3.	Request to allow MIS expert Team lead, to have minimum 7 years experience, instead of 10 years.	No Change
20	Bid Document - Page No. 3 - TEAM COMPOSITION.	Bid Document - Page No. 3 - TEAM COMPOSITION, Point 4.	Request to allow Project specialist MIS, 1 resource to have Minimum 3 years of experience.	No Change
21	Bid Document - Page No. 3 - TEAM COMPOSITION.	Bid Document - Page No. 3 - TEAM COMPOSITION, Point 2.	Request to remove clause "Should be an employee of the bidding firm/company/institution and working with it for past 2 (two) years (as on date of submission of bid under this RFP)."	Refer Corrigendum.
22	TOR- Point-4	All	Request to allow any equivalent graduate or post graduate and equivalent. not restrict to Agribusiness graduates, or post graduates. This request is again, from the premise that Multi service PACS need ideas and cross pollination of innovation from other sectors.	No Change
23	TOR- Point-4	All	We propose to include a profile for Financial Expert who can justifiably do all the Analysis and reporting related work vis-à-vis project fund Utilization and expenditure.	No Change
24	TOR-Point-6	Location of team deployment	Project fund Utilization and expenditure. Please confirm where is location of team deployement. Can resources work remotely and contribute to the project.	On site deployment of team will be New Delhi.

Reply of Pre-Bid Queries from M/s NABARD Consultancy Services Pvt. Ltd.

eply of Pre-Bid Queries from M/s	NABARD Consultancy Services Pvt. Ltd.			
	Point 2, Project Specialist-(5)position, Essential Requirements: b) Should be an employee of the bidding firm/company/institution and working with it for past 2(two) years (as on date of submission of bid under this RFP).	• • • • • • • • • • • • • • • • • • • •	positions) should be an employee be removed.	Refer Corrigendum.
26 Bid Document - Page No. 3, Pre-qualifications Criteria.	each with Centre/State/Union Territory Government or their agencies or the assignments	organization can give undert Project/Assignment that may b	e authorized by CA. As per the d be many projects which are	Refer Corrigendum.
eply of Pre-Bid Queries from M/s 27 Bid Document - Page No. 3 - Prequalification Parameters- Point 3	Programme/ Project Management Consultancy/Unit Experience - Bidder in the last 5 (Five)	are PMU/PMA/PMC based long p We understand that the phase of project should be completed and case of ongoing projects, a minir (Signed by authorized signatory/C We request you to update the which can be read as: Completion Certificate from th Certificate of Completion (by Aut	rojects and are currently ongoing. ompletion means that a substantial therefore request your good self in num of 50% fee realized certificate CA) can be considered for the same. clause under documents required, ne client; OR Work Order +Self-	Refer Corrigendum.
	Presence of firm across the country: Presence in the States	presence should be there in me	as:	

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20 Bid Document	No. 2 The Bidder should have experience of supely their methods and it is the		N. Ch.
29 Bid Document - Pag Qualification Metho Document - Table 1 2.	dology cooperatives / Fisheries/ Agriculture/ Animal Husbandry/ Food Processing/ Dairying/ Run	al specified areas (i.e., supply chain, marketing, or IT enablement)	No Change
		The Bidder should have experience of supply chain/ marketing/ IT enablement in cooperatives / Fisheries/ Agriculture/ Animal Husbandry/ Food Processing/ Dairying/ Rural Development sectors for any Central/ State/ Union Territory government or its agencies in last 3 financial years.	
30 Bid Document - Pag Qualification Metho Document - Table I 4.	ology Intelligence (BI) solutions for central government	SThe Criteria No. 4 and Criteria No.5 are in a way overlapping and repeated. The web based MIS generally contains a dashboard involving a BI Solution like Power BI or Tableau etc. It is hereby requested to merge Criteria 4 & 5. The updated clause can be read as: "The Bidder should have experience in designing, developing Web based MIS system/Dashboard/Platform/Portal including providing services for management and maintenance support for Central/ State government or its agencies."	Refer Corrigendum.
31 Bid Document - Pag Qualification Metho Document - Table I S.	lology including providing services for management and maintenance support for government		Refer Corrigendum.
32 Bid Document - Pag Qualification Methe Document - Table 6 6.	lology initiatives that include promotion and awareness campaigns:	 / Considering the scope of work, marks should be provided for the formation and promotion of FPO/ PGs/ SHGs/ Co-operatives/ PACS/ FPCs under Central/ State Government in last 5 years. Therefore, we request you good self to amend the below criteria as below. The updated clause can be read as: "The Bidder should have experience of formation and promotion of FPO/ PGs/ SHGs/ Co-operatives/ PACS/ FPCs under Central/ State Government/ or its agencies in the last 5 years" 1 mark per project but limited to 5 projects 	No Change.
33 Bid Document - Pag TEAM COMPOSITIC		We request your goodself to relax this criteria and the same can be considered as 'should be employee of the bidding firm/ company/ institution at the time of project deployment'	Refer Corrigendum.

34 Bid Document - Page No. 3 Scope of Work: Approach to be adopted	for improvements and support and departmental efforts in integration of portal with other portals on the government	It is hereby requested to provide more details about existing IT Applications/ Platforms/ Portals being managed by NCDC. Also, the technological stack including programming Language/backend technology used to develop these solutions along with the name of the Databased used. Also, kindly clarify if the PMU is required to design and develop any certain platform or application for NCDC. If, yes, separate cost regarding the same shall be in addition to the PMU team.	The IT consultants will study the existing system, assess the requirement and suggest the model. Any major IT design & development work will be done by floating tender separately which will be over seen by the IT consultants.
	KPMG Advisory Services Private Limited.		
35 Bid Document - Page No. 3, Pre-qualifications Criteria.	Pre-Qualification - Programme/Project Management Consultancy/Unit Experience - Bidder in the last 5 (Five) Financial Years, must have experience of working on at least five PMU/PMA/PMC assignments of value not less than Rs. 1 Crore (Rupees one Crore) each with Centre/State/Union Territory Government or their agencies or the assignments carried out for the state/Central/UT's with collaboration and funding from reputed multilateral agencies Documentary Proof – Completion Certificate from the client; OR Work Order +Self-Certificate of Completion (by Authorized Signatory); OR Work Order + Phase Completion Certificate from the client	Completion Certificate from the client; In case of ongoing projects - Work Order + Self attested copy mentioning the scope of work	Refer Corrigendum.
36 Bid Document - Page No. 3, Qualification Methodology Document	Evaluation Criteria – Presence of firm across the country - Presence in the States Upto 10 - 6 marks 11 to 20-8 marks Morethan20-10 marks	It may read as "Presence of team members working on projects in different states across the country - Presence in the States Upto10-6marks 11to20-8 marks Morethan20-10 marks Otherwise It may read as "Presence of firm's offices across the country - Presence in the States Upto5-6marks 6to10-8 marks Morethan10- 10marks Note -Self-attested copy by firm should be submitted as Documentary proof	No Change.
37 Bid Document - Page No. 3, Qualification Methodology Document	Evaluation Criteria - The bidder should have performed minimum 5 (five) consultancy assignments as PMU/PMA/PMC with any Center/State/Union Territory (UT) government department or their agencies in Cooperative/Fisheries/Agriculture/Animal Husbandry/Food Processing/ Dairying /Rural Development sectors in the last 5 (Five) Financial Years with minimum contract value not less than Rs1(one) crore for each assignment. *Sprojects=9marks *Gto10projects=12marks *Morethan10projects=15 marks	It may read as "The bidder should have performed including the ongoing assignments, minimum 5 (five) Consultancy assignments as PMU/PMA/PMC with any Center/State/Union Territory (UT) government department or their agencies in Cooperative/Consumer Affairs/Fisheries/Agriculture/A nimal Husbandry/Food Processing/ Dairying /Rural Development sectors in the last 10(Ten)Financial Years with minimum contract value not less than Rs 1(one)crores for each assignment.	Refer Corrigendum.

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38	Bid Document - Page No. 3, Qualification Methodology Document - Table B, Point 2.	The Bidder should have experience of supply chain, marketing and IT enablement in cooperatives / Fisheries/ Agriculture/ Animal Husbandry/ Food Processing/Dairying/Rural Development sectors for any Central/ State/ Union Territory government or its agencies in last 3financialyears.	It may read as "2. The Bidder should have experience of supply chain/marketing/value chain development in cooperatives /Consumer Affairs/Fisheries/Agriculture/ Animal Husbandry/ Food Processing/ Dairying/ Rural Development sectors for any Central/ State/ Union Territory government or its agencies in last Sfinancialyears Note: For the purpose of this RfP, one project should not be used multiple times under different scoring heads	No Change.
39	Bid Document - Page No. 3, Qualification Methodology Document	TheBiddershouldhave experience in Implementing and managing IT dashboard or business Intelligence(BI) solutions for central government	It may read as "4. The Bidder should have experience in IT enablement including implementing and managing IT dashboard or business Intelligence(BI)solutions for central government/state government	Refer Corrigendum.
40	Bid Document - Page No. 3, Qualification Methodology Document	The Bidder should have experience of managing Central government programmes/initiatives that include promotion and awareness campaigns	It may read as"5. TheBidder should have experience of managing Central/State government initiatives that include promotion and awareness campaigns"	
41		Approach &Methodology- Demonstration of understanding of the Assignment (concept) & Departments requirements -Learning -Challenges likely to be encountered - Mitigation proposed - Client references	It may read as "Approach & Methodology-Demonstration of understanding of the Assignment (concept) & Departments requirements - Understanding of the Co- operative Ecosystem in India - Existing challenges and challenges likely to be encountered - Understanding of the Scope of Work	No Change.
	Qualification Methodology Document , Table C	Approach & Methodology- 1) Understanding of the objectives of the assignment: The extent to which the consultant's approach and work plan respond to the objectives indicated in the RFP. 2) Completeness and responsiveness: The extent to Which the proposal responds exhaustively to all the requirements of all the scope Of work	It may read as" Approach& Methodology - - Detailed note on Approach - Detailed Methodology - Mitigation Measures/Proposed Indicative Models"	No Change.
		Consultancy/Unit	It may read as "Case study of handling large scale central government Programme/Project Management Consultancy/Unit/State Government/related institutions"	Refer Corrigendum.

4416	Bid Document - Page No. 3.	Team Leader/Project Director	It may read as " Minimum work experience of 10 (Ten)	No Change.
C	Profile of Consultants-		years with at least 5 (five) years' experience in managing large	No change.
1		managing large Programme/Project Management Consultancy assignments for Government		
			Government and its agencies in Cooperative Sector/Agriculture and	
			allied sector/Rural Development"	
		firm/company/institution	Educational Qualification: Masters in Agri-Business	
			Management/Rural Development/Social/relevant field	
		Educational Qualifications: MBA or equivalent from a recognized University or Institution		
		Post Graduation degree in relevant field		
45 B	Bid Document - Page No. 3,		Educational Qualification: Masters in Agribusiness Management/	No Change.
P	Profile of Consultants-	working with it for past 2(two) years (as on date of submission of bid under this RFP).	Rural Development/ Social or equivalent	
Т	TEAM COMPOSITION.	Educational Qualification: MBA or equivalent from a reputed and recognized University or		
		Institution		
46 B	Bid Document - Page No. 3,		It may read as "Evaluation Criteria -	No Change.
1	Qualification Methodology	Evaluation Criteria - Employee Strength, Turnover and presence(across country) of Bidder-	Employee Strength, Turnover and presence(across country)of Bidder	
		25marks Programme/Project Management Consultancy	- 20 marks Programme/Project Management Consultancy	
			/UnitExperience-30marks Approach & Methodology (A&M),	
			concept, plan including technical presentation - 35 marks	
		ter in the product of the second se	Resources/CVs - 15 marks	
			Bifurcation of 15 marks on CV	
)		Team Leader - Maximum 4 marks on meeting all criteria and based	
			-	
			on the performance in the interview	
			Project Specialists (5 resources) - Maximum 2 marks for each	
			resource meeting all the criteria and interview performance MIS	
			Expert (1 resource) -	
			Maximum1marksforeach resource meeting all the criteria and	
			interview performance"	
47.0			It may read as "QCBS Weightage (Technical: Financial)-80:20"	No Change.
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	Bid Document- Page No. 3.	QCBS Weightage (Technical: Financial)-70:30		
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48 E	-	QCBS Weightage (Technical: Financial)-70:30 Bid End Date-10-04-2024	It may read as "Bid End Date- 20-04-2024"	Refer Corrigendum.
48 E	-		It may read as "Bid End Date- 20-04-2024"	Refer Corrigendum.
	Bid Document- Page No. 1.	Bid End Date-10-04-2024 Deloitte Touche Tohmatsu India LLP		
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eply of 49 E 50 E	Bid Document- Page No. 1. of Pre-Bid Queries from M/S I Bid Document- Page No. 1. Bid Document- Page No. 3-	Bid End Date-10-04-2024 Deloitte Touche Tohmatsu India LLP Bid End Date/Time: 10-04-2024 21:00:00 a) No advance payment will be made for the work. The payment will be made on monthly	We request you to please extend the submission deadine by atleast	Refer Corrigendum. As per Bid Document conditions on Page No. 3 Payment Terms - The
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5	2 Bid Document - Page No. 3, Profile of Consultants- TEAM COMPOSITION.	management level in the Bidding firm/company/institution	As a common practise consultancy firms hire fresh team members for such long term assignment for the full time deputation at the client's office. In this light, please confirm if such newly recruited team member hired in mid to senior management level of the firm can be considered?	Yes, newly recruited team member hired in mid to senior management level of the firm can be considered.
5	3 Bid Document - Page No. 3, Profile of Consultants- TEAM COMPOSITION.	Project Specialist - (5) position b) Should be an employee of the bidding firm/company/institution and working with it for past 2 (two) years (as on date of submission of bid under this RFP).	We wish to hire fresh team members for such long term assignment for the full time deputation at the client's office. Therefore, we request you to kindly waive this condition.	Refer Corrigendum.
5	Qualification Methodology Document.	The bidder should have performed minimum 5 (five) consultancy assignments as PMU/PMA/PMC with any Center/State/Union Territory (UT) government department or their agencies in Cooperative/ Fisheries/Agriculture/Animal Husbandry/Food Processing/ Dairying /Rural Development sectors in the last 5 (Five) Financial Years with minimum contract value not less than Rs 1 (one) crore for each assignment. • 5 projects– 9 marks • 6 to 10 projects – 12 marks • More than 10 projects - 15	kindly allot 3 (Three) marks for each of such experience with maximum of 15 marks for 5 (five) such experiences.	No Change

अल्लेम् (अतर सिंह मीणा) निदेशक(सा.प्र.)

Copy to: Chief Director, MIS with request to upload the corrigendum on the website of NCDC.